

## New office in Nuremberg



→ Continuous growth and the continued expansion of the Beckhoff distribution network led to the establishment of a new office in Nuremberg, combining the technical and the sales offices at a single location.

## Technical and sales office now under one roof

The move was long overdue, after the technical office in Nuremberg had been expanded with a sales office in September last year. The new office provides modern, spacious rooms and is located at the eastern edge of the city, with easy access to the transport infrastructure. It was opened on June 1 this year with Martin Rostan as manager, who is also the product manager responsible for the EtherCAT and CAN fieldbus systems. He regards the new office as a "more professional" setting, which also offers more space for creative development activities. Uwe Kraus is responsible for sales activities at the Nuremberg office and looks after the regions Franconia and Northern Bavaria. He is

pleased that sufficient high-quality space is now available for customer presentations, meetings and workshops, and for the further expansion of the sales team. "The continuously growing sales activities have made this development unavoidable. We are now able to carry out future training for our customers, for example, directly in-house." Uwe Kraus, who has been working for Beckhoff since September last year, is an expert for automation technology and sees significant potential for the Northern Bavaria region, which is by no means exhausted. One of the focal points is support for suppliers of the automotive industry, including many machine manufacturers and end customers.



Martin Rostan, manager of the Nuremberg office and product manager for fieldbus systems (EtherCAT and CAN).

Uwe Kraus, sales manager at Nuremberg.